

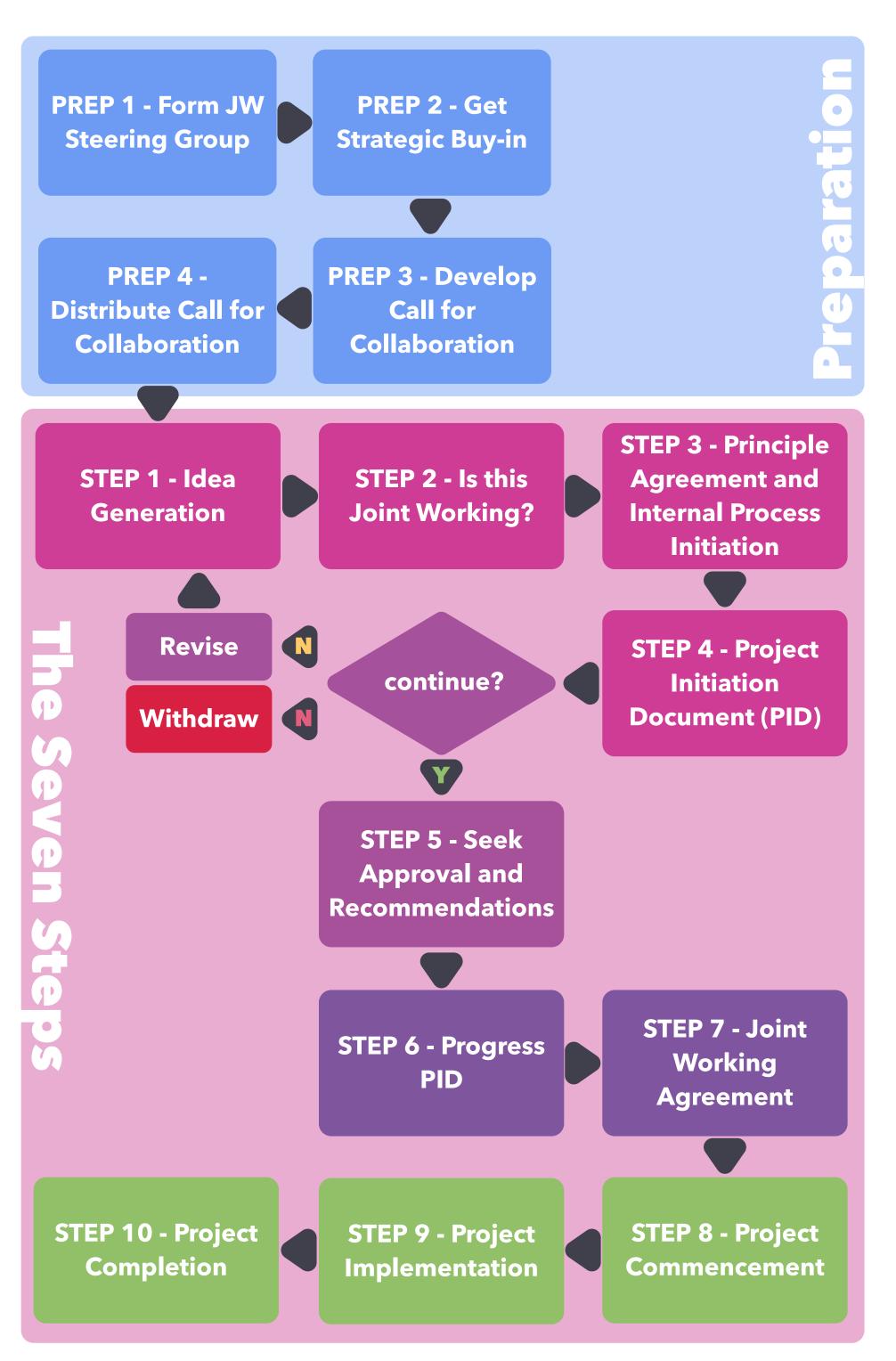
# A guide for NHS organisations

By the PrescQIPP NHS programme in collaboration with the EAHSN and ABPI

## WHAT IS IT?

The toolkit, which contains a wide range of useful templates and case studies, provides pragmatic guidance around preparing for, and undertaking joint working projects with the pharmaceutical industry, in line with Medicines Optimisation, Innovation Health and Wealth and the ABPI's Seven Step recommendations.

The aim of the toolkit is to provide simple accessible set of PREPS BEFORE THE STEPS and checkpoints for NHS organisations, along with a number of perspectives and considerations for key stakeholders undertaking the ABPI's suggested Seven Steps. The diagram can be found below.



#### PREP 1

### Formation of steering group for joint working

This stage will see the key people within the NHS side of the partnership come together and create a Mandate in order to obtain strategic buy-in within your organisation, and kick start the joint working.

#### PREP 2

#### Strategic buy-in: get the board on-board

In this stage you will be looking to 'get the board on board' so you can progress with the knowledge that key stakeholders are in support of your project.

#### PREP 3

#### **Developing your Call for Collaboration**

This stage will be where your Steering Group collectively develops a Call for Collaboration to propose and request joint working with the pharmaceutical industry.

#### PREP 4

# Distributing your Call for Collaboration and prepare for idea generation

During this stage the Call for Collaboration would be send to partners for cascading on behalf of the NHS organisation. Some parties who could help with this could be the ABPI, PrescQIPP, or it could be sent directly to contacts.

### THE SEVEN STEPS

The ABPI Seven Step process offers a clear and simple methodology for the NHS and pharmaceutical companies to jointly follow, and is supported within this guidance. The toolkit offers tips and guidance for NHS organisations to work through the Seven Steps, and also a number of supporting resources (including the ABPI document) provided in the resource pack.

## SUPPORTING RESOURCES AVAILABLE

Business cases, checklists, terms of reference, PID templates, communications plans, lessons learned logs, risk registers and case studies for other areas.



For more information download: www.prescqipp.info/prepare4jw

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